



# SNS College of Technology

## Coimbatore - 35



23BAT605 – FINANCIAL STATEMENT ANALYSIS  
Unit V – BUDGETING

Topic: Guess?????



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**1<sup>st</sup> Indian Institution to Implement Design Thinking Curriculum**  
**Redesigning Common Mind and Business Towards Excellence**



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# Topic....





Following data are related to Nacem Sultan manufacturing Ltd. You are required to prepare sales budget?

*Estimated Sales:*

Product	Pakistan	India	Price for Pak	Price for India
Desktop	400 units	200 units	Rs. 15,000 per unit	Rs. 13,000 per unit
Laptop	90 units	130 units	Rs. 35,000 per unit	Rs. 32,000 per unit
Printer	20 units	70 units	Rs. 8,000 per unit	Rs. 7,000 per unit



## Sales Budget (in units and Rupees)

Product	Pakistan			India			Total	
	Units	Price	Amount	Units	Price	Amount	Units	Amount
Desktop	400	15,000	6,000,000	200	13,000	2,600,000	600	8,600,000
Laptop	90	35,000	3,150,000	130	32,000	4,160,000	220	7,310,000
Printer	20	8,000	160,000	70	7,000	490,000	90	650,000
<b>Total</b>	<b>510</b>	<b>--</b>	<b>9,310,000</b>	<b>400</b>	<b>--</b>	<b>7,250,000</b>	<b>910</b>	<b>16,560,000</b>





# Time for the assessment...



Spell out the Procedure for preparing sales budget





# Summary

## SALES BUDGET PROBLEM







# References...

- <https://www.accountancyknowledge.com/functional-budgets-problems-and-solutions/>





Thank  
you





# REACH US



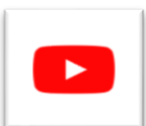
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