



# SNS College of Technology

Coimbatore - 35



## Causes of Unethical Behavior– Unit 1 Technical Session

## Causes of Unethical Behavior



Presented by  
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*Design Thinker.*

**1<sup>st</sup> Indian  
Institution  
to Implement** **Design  
Thinking  
Curriculum**

Redesigning Common Mind and Business Towards Excellence



# Points to discuss

**Recap**

**Scope of Ethics**

**Changes & Application**

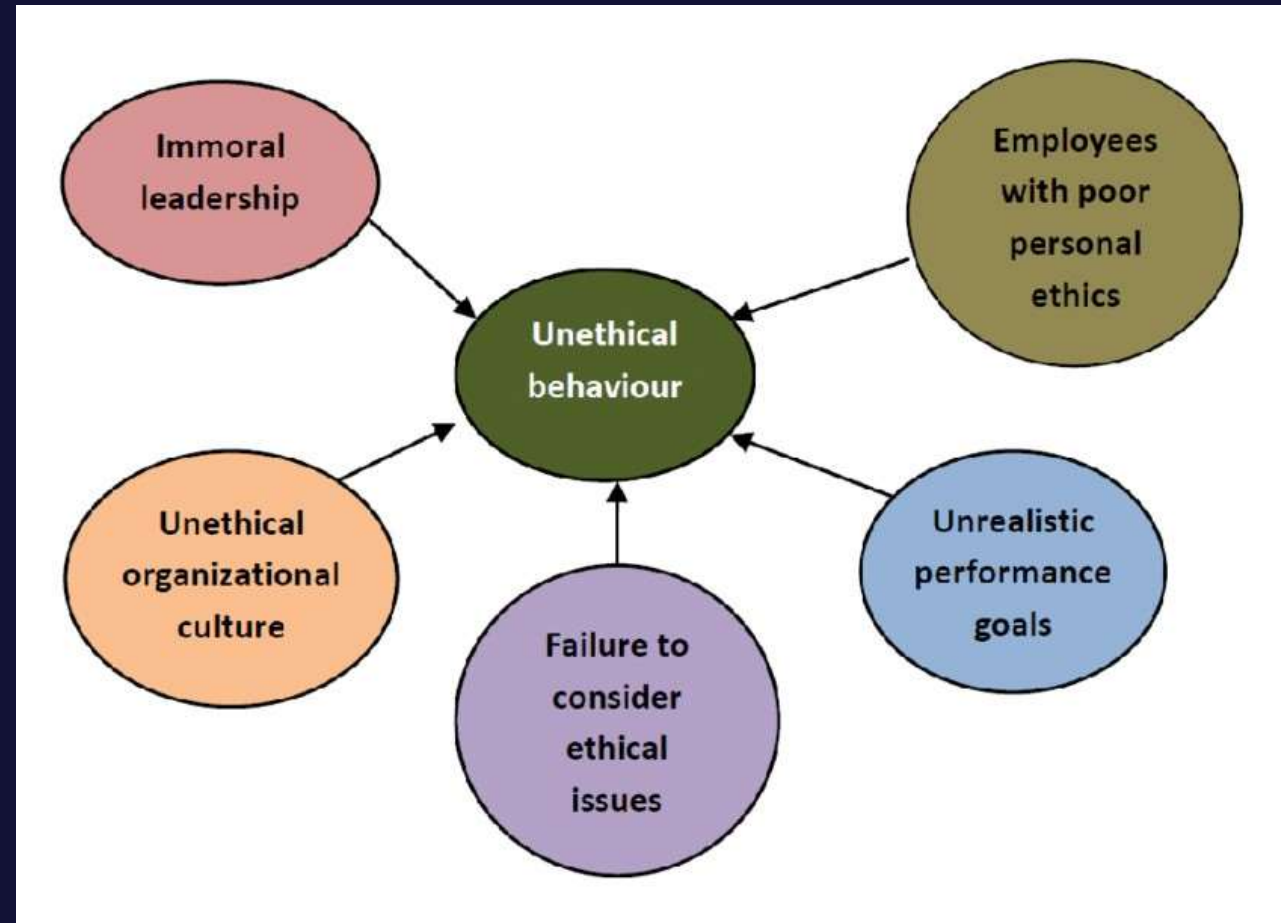
**Induction**



- ⋮
- ### **What Causes Employees to Make Unethical Decisions**
- 1. Pressure to Succeed**
  - 2. Employees Are Afraid to Speak Up**
  - 3. Lack of Training**
  - 4. There's No Policy for Reporting**
  - 5. Managers Setting Bad Examples**



# Unethical Behaviour





# Work culture Abuse

## ETHICAL ABUSE

- Executive Tactics
  - Obedience to Authority
  - Need for Closure
  - False Consensus Effect
  - Deliberate Deception
  - Violation of Conscience
  - Failure to Honor Commitments
  - Unlawful Conduct
  - Disregard of Company Policy



## Deliberate Deception – Calculative Trick





Recognize the difference between  
a misunderstanding  
and deliberate deception.

[www.personalityinsights.com](http://www.personalityinsights.com)





# Assessment

## MILGRAM'S OBEDIENCE STUDY







**Recap**  
Meaning  
Importance of  
Ethics  
Assessment  
Exercise





# Reach Us @



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**THANK  
YOU...**