

SNS College of Technology



Coimbatore - 35

19BACT602 - Accounting For Managers

Unit IV- Decision Making Tools



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Redesigning Common Mind and
Business Towards Excellence















Four Component of Cost-Volume-Price (CVP) Analysis







Importance of CVP Analysis

- CVP analysis usually described as a short term decision tool.
- Common application-> Break Even Analysis
- To identify the levels of operating activity needed to avoid losses, achieve targeted profits
- To plan future operations
 - If we put up our prices, Sales volume drops, prices of our inputs increases
- To guide Other decisions- >strategic decisions-> risks
 - Choosing additional features to existing product
 - If sales are 10% lower than estimated





Advantages Of CPV Analysis

- Helpful For Making Sound Decisions
- Fixing Optimum Price
- Determination Of BEP
- Determination Of Margin Of Safety
- Helpful For Profit Planning
- Effective For Cost Control
- Assists Product Selection
- Useful For Budgeting





LIMITATIONS OF CVP ANALYSIS

- Requires accurate knowledge of revenue and cost amounts and behavior patterns
 - Identification of fixed and variable components
- Linear revenue and cost functions
 - Integration of concept of "relevant range"
- No change in inventories



Constant sales mix







COST VOLUME PROFIT

- Components
- Importance
- Advantages
- Disadvantages









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