

Sources of Funds

Learn about the various sources of funds for your business and the advantages and disadvantages of each option.

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Equity Financing

1 What is it?

Equity financing involves selling shares of your company in exchange for funding.

2 Advantages

No interest payments, no repayment deadlines, and investors become part-owners and may provide valuable guidance.

3 Disadvantages

Loss of control and potential conflict with investors, and dilution of ownership.

Debt Financing



What is it?

Debt financing involves taking on loans, bonds, or other debt instruments.



Advantages

No loss of ownership and viable for short-term needs and small businesses.



Disadvantages

Interest payments and repayment deadlines can be burdensome, and can be unsuitable for startups or high-risk ventures.

Crowdfunding

1

What is it?

Crowdfunding involves raising small amounts of funds from a large number of people, often through online platforms.

2

Advantages

No need to pay interest or give up equity, and can help validate products or concepts.

3

Disadvantages

Can require significant marketing efforts, and failure to hit funding goals often means no money is received.

Venture Capital

What is it?

Venture capital involves larger investments from dedicated firms or individuals who take more risks.

Advantages

Significant cash injections, access to networks and expertise, and support for growth.

Disadvantages

Tougher to qualify for, less control, and more pressure to deliver returns.

Angel Investors

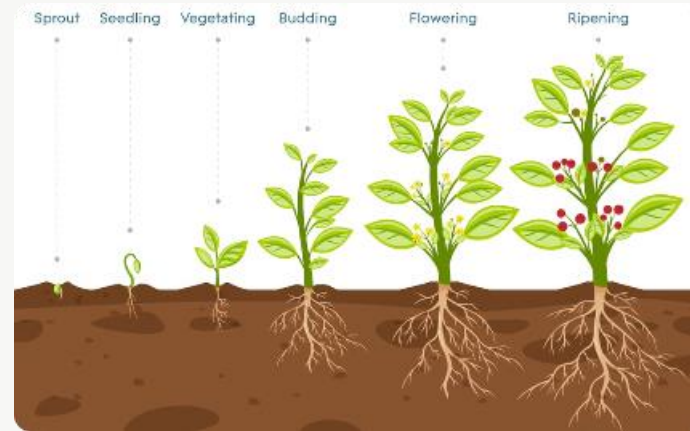
	Angel investors	Venture capital
Amount of funding	Typically smaller	Typically larger
Control	May offer mentorship and strategic guidance	May be more intrusive and exert more control
Expertise	Varies based on investor background and experience	May offer deep industry knowledge and networks

Bootstrapping and Self-Funding



What is it?

Bootstrapping involves starting and growing a business purely on your own money.



Advantages

Complete control, avoids the problems associated with debt and equity financing, and helps develop financial discipline.



Disadvantages

Slow growth, requires significant savings, and limits potential for scale.



Bringing It All Together

Know Your Options

Understand the pros and cons, and which sources best fit the needs of your business.

Explore Multiple Sources

Sometimes a combination of sources may work better than one alone.

Have A Plan

Be strategic in your approach and manage your finances wisely.