

#### **SNS COLLEGE OF ENGINEERING**



Kurumbapalayam (Po), Coimbatore – 641 107

An Autonomous Institution

Accredited by NBA - AICTE and Accredited by NAAC - UGC with 'A' Grade Approved by AICTE, New Delhi & Affiliated to Anna University, Chennai

#### **DEPARTMENT OF MANAGEMENT STUDIES**

**COURSE NAME: 19BA101- MANAGEMENT AND ORGANISATIONAL BEHAVIOUR** 

I YEAR /I SEMESTER

**Unit 2- Functions of Management** 

Topic -1: The Nature and Purpose of Planning- Objectives - Strategies, Policies











# Functions of Management



Planning is the process by which managers establish goals and define the methods by which these goals are to be attained.

Planning involves selecting missions and objectives and the actions to achieve them; it requires decision making, which is choosing from among alternative future courses of action.

#### ◆ Planning is the

- main role of a manager is creating a plan to meet company goals and objectives
- involves allocating employee resources and delegating responsibilities, as well as setting realistic timelines and standards for completion



#### Functions of Management



- Planning enquirers about organizational strengths and weaknesses and involves decision making about desired ways and means to achieve them.
- ◆ Planning to a manager means thinking about
  - what is to be done,
  - who is going to do it, and
  - ◆ how and when he will do it.
  - It also involves thinking about past events (retrospectively)
    and about future opportunities and impending threats
    (prospectively).

3.10.23



### Nature of Planning



- The nature of planning can be understood by examining its four major aspects.
  - ◀ It is a contribution to objectives,
  - ◀ It is primacy among the manager's tasks.
  - ◀ It is pervasiveness, and
  - **◄** The efficiency of resulting plans.

3.10.23



### Importance/Significance of Planning:



- ◆ Planning provides Direction
- ◆ Planning Reduces the risk of uncertainties
- Planning reduces over lapping and wasteful activities
- Planning Promotes innovative ideas
- Planning Facilitates Decision Making
- Planning establishes standard for controlling
- ◆ Focuses attention on objectives of the company



# Process of planning



#### **Planning Process**

**Establishment of objectives** 



**Evaluating and selection of alternatives** 

Formulating derivative plans

Securing cooperation and participation

Review and follow up



### **Types of Plans**



Strategic plans

 Involves analyzing competitive opportunities & threats, as well as the strengths & weaknesses of the organization, & determining how to position the organization to compete effectively in their environment.

**Tactical plans** 

 Creates the blueprint for the lager strategic plan. These plans are often short term and are carried out by middlelevel managers.

**Operational plans** 

 Covers the entire organization's goals & objectives and puts into practice the ways & action steps to achieve the strategic plans. Very short term plans, usually less than a year.







9/9