

# MANAGER VS ENTREPRENEUR





#### MANAGER VS ENTREPRENEUR

Managers and entrepreneurs are two distinct roles in the business world, each with its own set of responsibilities, goals, and characteristics. Here's a comparison of the key differences between a manager and an entrepreneur:





**Role:** Managers are typically employees

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#### MANAGER



- within an organization who are responsible for overseeing and directing the work of
  - others. They work within established
    - structures and systems to achieve organizational goals.
- **Responsibilities:** Managers focus on executing existing business plans and strategies, ensuring that daily operations run smoothly, and achieving predetermined objectives. They often deal with established
  - routines and procedures.



### MANAGER

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**Risk:** Managers typically have lower personal financial risk since they are not usually financially invested in the organization. Their job security is tied to their performance within the company. **Decision-Making:** Managers make decisions based on established policies, procedures, and guidelines. They are expected to follow the company's established rules and protocols.



#### MANAGER

processes.



- **Innovation:** While managers may be involved in process improvements and efficiency, their primary role is to maintain and optimize existing systems and
- **Resource Allocation:** Managers allocate resources within predefined budget limits and are responsible for optimizing resource utilization and efficiency.



### MANAGER

**Accountability:** Managers are accountable for their department's or team's performance within the broader organizational framework. Their success is typically measured by how well they achieve predetermined goals.





#### **ENTREPRENEUR**

**Role:** Entrepreneurs are individuals who create and develop new businesses or ventures. They are often the founders of startups or small businesses. **Responsibilities:** Entrepreneurs take on a wide range of responsibilities, including idea generation, business planning, securing funding, marketing, product development, and managing overall operations. They must adapt to rapidly changing circumstances.





### **ENTREPRENEUR**

**Risk:** Entrepreneurs face high personal financial risk since they invest their own money and resources in their ventures. Success or failure directly impacts their financial well-being.

**Decision-Making:** Entrepreneurs have significant autonomy in decision-making and often set their own rules and strategies. They need to be flexible and adapt to changing market conditions.





#### **ENTREPRENEUR**



- Innovation: Innovation and creativity are central to the entrepreneurial role. Entrepreneurs are constantly looking for new ideas, solutions, and ways to disrupt existing markets or create new ones.
- **Resource Allocation:** Entrepreneurs often
  - start with limited resources and must be
    - resourceful, finding ways to allocate
- resources efficiently and creatively to achieve their goals.



#### **ENTREPRUNEUR**

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## Accountability:

- Entrepreneurs are
- accountable for the overall
  - success or failure of their
    - venture. They are not
- constrained by predefined
- objectives but must create
- their own success metrics.



#### MANAGER VS ENTREPRUNEUR

In summary, managers work within established organizations, focusing on maintaining and optimizing existing processes, while entrepreneurs are risk-takers who create and manage new ventures, often with a focus on innovation and adaptability. Both roles are valuable in the business world, and some individuals may transition from one role to the other as their careers evolve.

